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Patrick Alain. 3.69 · Rating details · 159 ratings · 17 reviews. The Leader Phrase Book contains more than 3,000 dynamic phrases that will enable you to prevail in virtually all of life's important situations. You will be in command of your words and always stay ahead of the game.

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The Leader Phrase Book Quotes by Patrick Alain

16 The Leader Phrase Book setting could be construed as hostile and inappropriate in another, depending on how it is said, to whom you are speaking, and so on. So even though these phrases are "ready-to-use" in a certain sense, it is not a one-size-fits-all scenario. Use good judgment and let context be your guide.

The Leader Phrase Book

Speak like a leader; Master all conversations; Attain a charismatic presence; Gain the respect of others; Achieve a lightning-fast rhetoric; Find the right phrases instantly; Argue effectively; Be the envy of all you meet; The Leader Phrase Book is the culmination of ten years of Patrick's personal research on how leaders communicate. It is the summation of his efforts to share one of the most invaluable skills in life: "how to put yourself in command."

The Leader Phrase Book: 3,000+ Powerful Phrases That Put ...

The Leader Phrase Book was born out of Twitter and has quickly amassed a large following. Patrick was born in Paris, France, and has lived in a number

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of countries throughout his life. Fluent in five languages, he attributes much of his success to his ability to be a vital participant in large, multilingual teams. Patrick holds a master's ...

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'The greatest leader is not necessarily the one who does the greatest things. He is the one that gets the people to do the greatest things.' - Ronald Reagan (former US President) 'I alone cannot change the world, but I can cast a stone across the water to create many ripples.'

16 leadership quotes (and what you can learn from them ...

"The Leader Phrase Book is a must read for anyone who wants to move ahead in business." -Jami Levesque, technical director of 300 and Transformers 3. The Leader Phrase Book contains more than 3,000 dynamic phrases that will enable you to prevail in virtually all of life's important situations.

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will be in command of your words and always stay ahead of the game. With this passport to success, you will begin a new journey on which you are among the charismatic, the untouchable...the elite. This easy-to-use reference book will give you a new image you can take pride in helping you to quickly reach your full leadership potential. You will have all the weapons to effectively succeed whenever vibrant, forceful language is required. It works like magic! The Leader Phrase Book will teach you how to: Speak like a leader Master all conversations Attain a charismatic presence Gain the respect of others Achieve a lightning-fast rhetoric Find the right phrases instantly Argue effectively Be the envy of all you meet The Leader Phrase Book is the culmination of ten years of Patrick's personal research on how leaders communicate. It is the summation of his efforts to share one of the most invaluable skills in life: "how to put yourself in command."

Compiles phrases that can be used to properly convey respect and promote success in business, negotiation, or everyday life.

The Manager's Phrase Book is a collection of thousands of ready-to-use phrases that will enable you to move into the ranks of today's most competent managers. You will have control of any situation at a moment's notice, regardless of your position in the corporate world. You will have all the weapons you need to succeed where vibrant, meaningful, appropriate, and, perhaps above all, precise language is required. With this passport to success, you will begin a new game in which you are among the charismatic, the untouchable—the elite. The Manager's Phrase Book is an amazingly fast paced, easy-to-use reference book that will help you to: Use the correct words at all times Conquer conflict Take on challenges and challengers Build bridges between people Address sticky situations Further your own career And so much more The Manager's Phrase Book makes it easy for you to break out of the mundane world of management and to take on all comers. It is the latest compilation of Patrick Alain's research on how managers really communicate in today's world.

THE RIGHT PHRASE FOR EVERY SITUATION . . . EVERY TIME Leadership development has become a top business priority. When leaders at every level are empowered, companies excel in innovation and are able to respond instantly to changing market dynamics. Perfect Phrases for Leadership Development has hundreds of ready-to-use phrases for empowering others to take on leadership responsibilities regardless of their specific position in the company. You'll find all the right words and phrases you need for: Boosting employees' sense of autonomy Redirecting efforts without stifling creativity Encouraging decisiveness and resourcefulness Igniting energy and enthusiasm

The key to a harmonious, highly effective work environment is not by ensuring you work among carbon-copies of yourself whose personalities never clash with one another or with you. That pipe dream could not ever happen, nor would it result in a successful team collaboration even if it could. Instead, most of us are going to work today with individuals who at times come across as incompetent, lazy, spotlight-hugging, whiny, or backstabbing. And then tomorrow we go to work with them again . . . and again . . . and again. Like it or not, the bulk of our waking hours are spent with people at work--people who can grate on our nerves. Therefore, learning to interact effectively with difficult employees, colleagues, and bosses is an absolute essential for our success. With Powerful Phrases for Dealing with Difficult People, anyone can learn how to confront head-on the difficult situations that can arise when dealing with these personalities, before they fester and spread. Helpful features inside this practical and easy-to-use book include: • Thirty common personality traits, behaviors, and workplace scenarios along with the phrases that work best with each • Nonverbal communication skills to back up your words • Sample dialogues that demonstrate how phrasing improves interactions • A five-step process for moving from conflict to resolution • "Why This Works" sections that provide detailed explanations Button-pushing situations are going to come up today at work--and tomorrow too. Don't let them rent space inside of you and turning everything to mold. Instead, choose to deploy simple phrases to regain control and resolve conflicts. When you do, you, your colleagues, and your company will be all the better for it!

The average manager doesn't have time to take classes or read lengthy volumes on managing techniques. Instead, you need to know right now what to say to coach and motivate your employees. With hundreds of ready-to-use phrases you can use in a wide variety of situations, The Complete Book of Perfect Phrases for Managers is the ultimate reference for motivating, managing, and growing employees.

The Challenge Built to Last, the defining management study of the nineties, showed how great companies triumph over time and how long-term sustained performance can be engineered into the DNA of an enterprise from the very beginning. But what about the company that is not born with great DNA? How can good companies, mediocre companies, even bad companies achieve enduring greatness? The Study For years, this question preyed on the mind of Jim Collins. Are there companies that defy gravity and convert long-term mediocrity or worse into long-term superiority? And if so, what are the universal distinguishing characteristics that cause a company to go from good to great? The Standards Using tough benchmarks, Collins and his research team identified a set of elite companies that made the leap to great results and sustained those results for at least fifteen years. How great? After the leap, the good-to-great companies generated cumulative stock returns that beat the general stock market by an average of seven times in fifteen years, better than twice the results delivered by a composite index of the world's greatest companies, including Coca-Cola, Intel, General Electric, and Merck.

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The Comparisons The research team contrasted the good-to-great companies with a carefully selected set of comparison companies that failed to make the leap from good to great. What was different? Why did one set of companies become truly great performers while the other set remained only good? Over five years, the team analyzed the histories of all twenty-eight companies in the study. After sifting through mountains of data and thousands of pages of interviews, Collins and his crew discovered the key determinants of greatness -- why some companies make the leap and others don't. The Findings The findings of the Good to Great study will surprise many readers and shed light on virtually every area of management strategy and practice. The findings include: Level 5 Leaders: The research team was shocked to discover the type of leadership required to achieve greatness. The Hedgehog Concept (Simplicity within the Three Circles): To go from good to great requires transcending the curse of competence. A Culture of Discipline: When you combine a culture of discipline with an ethic of entrepreneurship, you get the magical alchemy of great results. Technology Accelerators: Good-to-great companies think differently about the role of technology. The Flywheel and the Doom Loop: Those who launch radical change programs and wrenching restructurings will almost certainly fail to make the leap. "Some of the key concepts discerned in the study," comments Jim Collins, "fly in the face of our modern business culture and will, quite frankly, upset some people." Perhaps, but who can afford to ignore these findings?

George Orwell's Nineteen Eighty-Four is unquestionably the most famous dystopian novel of all times. Written in the year of 1948, the author swapped the last two digits while describing a future totalitarian society where the minds, attitudes and actions of the subjects are thoroughly scrutinized by the "Thought Police", suspected dissidents tracked down and where the worship of the mythical party leader Big Brother is forced upon the masses. The low-ranking party member Winston Smith begins secretly to question the whole system and initiates a forbidden love affair with another party member.

No one wants to go into a tenuous situation blind and fumbling for words. Rather than shy away from a difficult situation or conversation, The Conflict Resolution Phrase Book, is the ideal resource to help anyone prepare for and prevail in these situations. Some situations are unpredictable, and you can't plan for every conversation--but having the right words on hand empowers you to stand up to conflict rather than run from it. The more you practice confronting and even embracing conflict, the stronger that habit will become and the less likely you will feel like fleeing from a difficult situation. The Conflict Resolution Phrase Book is a great resource that everyone should have at their fingertips to approach any difficult situation with the assurance that the words will come out right! You will learn: Positive things to say when you're initiating or responding to a difficult conversation. How to find and craft language to start a conversation. The right words for you to positively influence the situation. The Conflict Resolution Phrase Book is a natural complement to the authors' previous best-seller, The Essential Workplace Conflict Handbook.

THE RIGHT PHRASE FOR EVERY SITUATION . . . EVERY TIME Employees respond to organizational change with worry, fear, and sometimes even panic. Your job is to keep them motivated and focused--so you must choose your words carefully during times of upheaval. Perfect Phrases for Communicating Change has hundreds of ready-to-use phrases for ensuring your employees make the transition with clarity, commitment, and skill. Learn the most effective language for: Articulating new company initiatives Responding to questions with confidence Easing employees' fears Clarifying roles and responsibilities Addressing resistance and performance problems Praise for Perfect Phrases for Communicating Change "Perfect Phrases for Communicating Change is a wonderful book, filled with practical, solid advice, suggestions, and examples for how to communicate effectively in a time of change." John Krajicek, Executive Professor and Assistant Director of Business Communication Studies, Texas A&M University "Communication during organizational change is everything. The right words at the right time can make all the difference between a successful and unsuccessful change initiative. This is a wonderful resource for finding the right words and sentiments to convey any type of change." Robert J. Marshak, Ph.D., author of Covert Processes at Work: Managing the Five Hidden Dimensions of Organizational Change "Finding the right words to communicate change is challenging, even for the best of managers. In this user-friendly text, Lawrence and Antoine provide hundreds of practical phrases to better prepare managers for the task. The book is rich with insightful suggestions on change messaging considerations and construction." Edward Ferris, Assistant Professor, The New School for Management and Urban Policy "In my over 20 years of running companies and corporate divisions I have seen a direct correlation between the quality of communication of my managers and their success in the business world. If you aspire to be an effective, efficient, and productive leader then I highly recommend this book. It is an outstanding reference guide and road map for pragmatic yet inspirational communication techniques." Mitch Pisik, President and CEO, Breckwell Products

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